



# Government Gazette Staatskoerant

REPUBLIC OF SOUTH AFRICA  
REPUBLIEK VAN SUID-AFRIKA

Vol. 472

Pretoria, 26 October 2004  
Oktober

No. 26930



**AIDS HELPLINE: 0800-0123-22 Prevention is the cure**

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**GENERAL NOTICE**

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**NOTICE 2434 OF 2004****MINISTER OF COMMUNICATIONS**

I, Dr. Ivy Matsepe-Casaburri, Minister of Communications, hereby determine the following process for the allocation of the 26% in the Second National Operator (SNO) in terms of section 35A read with section 2 and section 32A (1) of the Telecommunications Act, (Act 103 of 1996) .

**Dr. Ivy Matsepe-Casaburri**  
**MINISTER OF COMMUNICATIONS**  
**2004-10-25**

**The process for allocation of 26% equity in the SNO Shall be as follows**

The process will be conducted in the following phases:

Phase 1: Submission of Expression of Interest

Phase 2: One-on-One Discussions, the Investor with stakeholders

Phase 3: ICASA process

Phase 4: Final Evaluation and Discussion with the Investor

Phase 5: Licensing of the SNO Company

**The Pre-qualified applicants shall when submitting the best and final offers include the following in their submissions:**

1. Ownership structure, company profile
  - 1.1 Full disclosure of identity of all investors involved, directly or indirectly collectively
  - 1.2 Full disclosure of agreements with third parties as it may relate to the SNO
2. Balance sheet, audited financial statements and most recent, interim financial results
3. Endorsement and expansion of the declared pre-qualification criteria
4. Technical capabilities: Detailed overview of the technical plans
5. Human capital: Operational Management structure of the entity
6. Current position in the telecommunications sector
7. List of important business partners and /or business relationships in the sector
8. Current social responsibility programme: Current commitments to all social activities
9. Warranties of information provided and backed by documents.
10. State BEE's involvement if applicable; who controls the BEE, Who controls the BEE equity in the entity and state veto rights in the BEE

The best and final offers shall be evaluated based on the following attached score card

<b>EVALUATION CRITERIA</b>	<b>POINTS</b>
Business Model	15
Financial Model	15
Technical Model	20
Understanding of the sector	15
Experience and Credibility in the sector	15
Additional Features	10
Social responsibility programmes	10
<b>Total</b>	<b>100</b>

Printed by and obtainable from the Government Printer, Bosman Street, Private Bag X85, Pretoria, 0001

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Gedruk deur en verkrygbaar by die Staatsdrukker, Bosmanstraat, Privaatsak X85, Pretoria, 0001

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