Government Gazette Staatskoerant

Vol. 527

Pretoria, 22 May 2009

No. 32259

GENERAL NOTICE

DEPARTMENT OF TRADE AND INDUSTRY

No. 583

22 May 2009

Issued in terms of Section 91) of the BBBEE Act 53, 2003
(DEPARTMENT OF TRADE AND INDUSTRY)

CODES OF GOOD PRACTICE ON BROAD BASED BLACK ECONOMIC EMPOWERMENT

Whereas I, Mandisi Mpahlwa, Minister of Trade and Industry:

- (a) Having issued a DRAFT TOURISM SECTOR CHARTER for public comments in terms of Section 9(5) of the Broad-Based Black Economic Empowerment (Act No. 53 of 2003) on the 20TH of June 2008 in terms of which;
- (b) the public and interested persons were invited to comment on the draft Sector Charter within a period of 60 days from the date on which the Draft Sector having been published,
- (c) Now publish the TOURISM SECTOR CHARTER (With amendments) as a SECTOR CODE on black economic empowerment in terms of Section 9(1) of the BBBEE Act, 53 of 2003.

This notice is effective from the date of publishing and means that the TOURISM SECTOR CODE is binding on all stakeholders operating in the Sector.

MANDISI' MPAHLWA, MP

MINISTER OF TRADE AND INDUSTRY

DATE: 04-05-2009

TOURISM SECTOR CODES

GAZETTED IN TERMS OF SECTION 9 (1) OF THE BBBEE ACT 53 OF 2003

MAY 2009

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1. PREAMBLE

- 1.1 We, the stakeholders of the Tourism Sector, take this opportunity to state our awareness of the need to align the Tourism BEE Charter with the dti's Codes of Good practice on B-BBEE and advance sector initiatives to empower black South Africans, and, in so doing, to make the sector more accessible, more relevant and more beneficial to all South Africans.
- 1.2 The Tourism Sector Codes express the commitment of all stakeholders in the Tourism Sector to the empowerment and transformation of the sector and its commitment to working collectively to ensure that the opportunities and benefits of the Tourism Sector are extended to black South Africans as well. We have submitted to the Department of Trade and Industry (the dti) to gazette the tourism BEE Charter as a Final Sector Code in terms of the Broad-Based Black Economic Empowerment Act No 53 of 2003. We have ensured that the Tourism BEE Charter fulfills the requirements set out under Section 9, for gazetting as a Sector Code, namely that the Charter:
 - (a). Has no deviations from Codes definitions and principles, and
 - (b). Is sufficiently comparable to the codes in the order of elements, targets and weightings.

2. OUR COMMITMENT

- 2.1 Whilst we acknowledge that two main challenges face the Tourism Sector, namely:
 - · the need to become more globally competitive; and
 - the need to include black people in the Tourism Sector.
- 2.2 We believe that these two challenges are fundamentally linked. For our sector to thrive and grow, we commit to both. The commitment to empowerment and transformation is therefore based not only on our moral obligations with regard to a transforming South Africa, but also upon our fiduciary obligations to our shareholders and employees, and to the growth of our sector within the broader South African economy.
- 2.3 The stakeholders make this commitment fully aware of the fact that empowerment and transformation of the Tourism Sector will contribute to its growth and sustainability. The key areas of focused empowerment and transformation, in the context of this Scorecard, are: Ownership, Management Control, Employment Equity, Skills Development, Preferential Procurement, Enterprise Development, Socio-Economic Development and Industry Specific Indicators, as set out in the attached Tourism Sector Codes.

3. THE LEGACY

- 3.1 We recognize that our industry, like the rest of South African society, remains characterized by large disparities in access to opportunities and benefits, and in particular, to opportunities and benefits for black people.
- 3.2 We also recognize that our sector is largely white-owned and we are aware of the residual impact of this legacy of inequality and its continuing impact on efforts to ensure that a tourism- and tourist-friendly culture takes root in our country. Furthermore, we recognize that the legacy of Apartheid remains apparent in some of the Tourism Sector's associations and bodies and we therefore acknowledge the need for transformation within these associations, so that they may become truly representative and reflective of our society.
- 3.3 In addition, we recognise that our sector remains largely inaccessible to the majority of black South African tourists. Since South Africa has so much to offer in terms of tourism, we recognise the need to reverse this legacy and to make tourism in South Africa more adaptable and accessible to black South African tourists.

4. SUSTAINABILITY

- 4.1 We acknowledge that, for our initiatives to be sustainable and meaningfully empowering, they must be based on the identification of strategic opportunities for our enterprises and for our industry. These initiatives must be underpinned by sound commercial logic, and must be well structured and focused, with deliverable growth objectives. We further acknowledge that the sustainability, competitiveness and growth of our industry require the empowerment and transformation of the sector.
- 4.2 Empowerment and transformation make good business sense as they will introduce innovation into the sector through new players entering the sector. This will attract new markets and stimulate new product development.

5. OBJECTIVES OF THE TOURISM SECTOR CODES

The Codes:

- 5.1 have been developed to advance the objectives of the Broad-based Black Economic Empowerment Act no. 53 of 2003 (B-BBEE Act);
- 5.2 constitute a framework and establish the principles upon which B-BBEE will be implemented in the Tourism Sector;
- 5.3 represents a partnership programme as outlined in government's Strategy for Broadbased BEE:
- 5.4 provides the basis for the sector's engagement with other stakeholders including government and labour

6. DEVELOPMENT OF THE TOURISM SCORECARD

- The Tourism Empowerment Council of South Africa (TECSA) was formally established by the Minister of the Environmental Affairs and Tourism to further the objectives of transformation within the Tourism Sector. To this end, TECSA was mandated to align the Tourism BEE Charter to the Generic Codes of Good Practice on B-BBEE. As a result, TECSA embarked on a nationwide consultative process to solicit views and inputs from various stakeholders in the sector which culminated in the development of this final Tourism Sector Codes. The Tourism Sector Codes will be the only basis for the application and recognition of B-BBEE initiatives undertaken by the tourism sector.
- 6.2 The participation of all major stakeholders was encouraged and obtained in the form of submissions from various constituencies, which formed the basis for the drafting of the preliminary and final draft Scorecards.
- 6.3 The final draft is based on the definitions, principles and methodologies of transformation outlined in the BBBEE Act of 2003 and the Codes of Good Practice. Where there is any conflict the Codes of Good Practice take precedence.

7. SCOPE OF APPLICATION

The Tourism Sector Codes apply to all privately owned enterprises within the Tourism Sector, and to all parts of the value chain in that sector, inter alia:

7.1 Accommodation

7.1 1 Hotels (Small and Big)

- 7.1.2 Resort properties and timeshare
- 7.1.3 Bed and breakfasts (B&Bs)
- 7.1.4 Guesthouses
- 7.1.5 Game lodges
- 7.1.6 Backpackers and hostels

7.2 Hospitality and Related Services

- 7.2.1 Restaurants (not attached to hotels)
- 7.2.2 Conference venues (not attached to hotels)
- 7.2.3 Professional catering
- 7.2.4 Attractions
- 7.2.5 Consulting and professional services companies

7.3 Travel Distribution Systems

- 7.3.1 Tour wholesalers
- 7.3.2 Tour operators
- 7.3.3 Travel agents
- 7.3.4 Tourist guides
- 7.3.5 Car rental companies
- 7.3.6 Coach operators

In addition, this Charter are binding to all organs of state and public entities, organised labour, and communities involved with or interested in the Tourism Sector.

8. GENERIC TOURISM SCORECARD

Generic Tourism Scorecard (applicable to all tourism businesses with a turnover of > R35 million (or other threshold as determined by the sector) 2012 2017 Milestone Target 2012 2017 Element Weighting Weighting Indicators to Measure BEE Achievement Weighting Weighting **Points Points** 2012 2017 Ownership¹ 15 Voting Rights: 20 Exercisable voting rights in the enterprise in 30% + 21% + 17 3 the hands of black people vote 1 vote Exercisable voting rights in the enterprise in 2 10% the hands of black women Economic Interest: Economic interest of black people in the 8 21% 30% enterprise Economic interest of black women in the 2 10% enterprise Economic interest of the following black natural people in the enterprise: - black designated groups - black participants in employee ownership 1 2.5% schemes - black beneficiaries of Broad-based Ownership Schemes - black participants in co-operatives

¹ The Tourism Sector Codes have aligned to Statement 103 of the Generic Codes of Good Practice on Broad-Based Black Economic Empowerment on the Recognition of Equity Equivalents for Multinationals.

					Realisation Points:	
				1	Ownership fulfilment (black participants are free from 3rd party rights)	Yes
				7	Net value	refer to CoGP for details
					Bonus Points:	
				2	Involvement in the ownership of the Enterprise of black new entrants	10%
					Involvement in the ownership of the enterprise of black participants	
				1	- in employee ownership schemes	10%
					- of broad-based ownership schemes	
					- of co-operatives	
					Board Participation:	
		4		3	Exercisable voting rights of black board members using the Adjusted Recognition for Gender	50%
		4		3	Black executive directors using the Adjusted Recognition for Gender	50%
Management					Top Management:	
Control	14	4	12	3	Black senior top management using the Adjusted Recognition for Gender	40%
		4		3	Black other top management using the Adjusted Recognition for Gender	40%
		1		1	Bonus Points: Black independent Non-Executive Board Members	n _{ts.} 40%

		2		1.5	Black Disabled Employees as a percentage of all employees using the Adjusted Recognition for Gender	2 0%	3%
		4		3 5	Black employees in <u>Senior Management</u> as a percentage of all such employees using the Adjusted Recognition for Gender	43%	60%
Employment equity	14	4	12	3.5	Black employees in Middle Management as a percentage of all such employees using the Adjusted Recognition for Gender	63%	75%
		4		3.5	Black employees in <u>Junior Management</u> as a percentage of all such employees using the Adjusted Recognition for Gender	68%	80%
		•		•	Bonus Points:		
		3		3	Bonus Point for meeting or exceeding the EAP targets in each category above		
					Skills Development Expenditure on any Programm Learning Programmes Matrix:	e specified in	the
		8		7.5	Skills Development Expenditure on Learning Programmes specified in the Learning Programmes Matrix for Black employees as a percentage of	3.0%	
		•		7.5	leviable amount using the Adjusted Recognition for Gender	. ^	
Skills development	20		18		Skills Development Expenditure on Learning Programmes specified in the Learning Programmes	· · · · · ·	
·		2		1.5	Matrix for Black employees with disabilities as a percentage of leviable amount using the Adjusted	0.3%	
		,			Recognition for Gender		
					Learnerships: Number of black employees participating in		
		10		9	Leamerships or Category B, C and D programmes	5.0%	
				_	as a percentage of total employees using the Adjusted Recognition for Gender	5 ,	
		10		12	B-BBEE procurement spend from all suppliers based on the B-BBEE procurement recognition levels as a percentage of total measured procurement spend	50%	70%
Preferential	15	2	20	3	B-BBEE procurement spend from <u>Qualifying Small</u> <u>Enterprises</u> or from <u>Exempted Micro Enterprises</u> based on the applicable B-BBEE procurement recognition levels as a percentage of total measured procurement spend	10%	15%
procurement	13		20		B-BBEE procurement spend from any of the following suppliers as a percentage of total measured procurement spend:		
		3		5	- suppliers that are more than 50% black owned (60% of points); or	15%	20%
					- suppliers that are more than 30% black women owned (40% of points)		
· · · · · · · · · · · · · · · · · · ·		,			Average annual value of all Enterprise Development Contributions and Sector Specific Programmes made by the Measured Entity as a percentage of target	3% of NF	AT 1
Enterprise	14.	14	10	10	Enhanced recognition provided for		
development			*	,	- enterprise development spend on black, tourism SMMEs: 1,25		.
,			\$ 1.7		- contributions made towards B-BBEE verification of tourism SMMEs: 1,25	4 1, send " 3,	5. 3.
		3		6	Average annual value of Socio-Economic Contributions by the measured entity as a percentage of target	1% of NF	PAT
Socio-Economic development and Industry Specific	8	2	10	1	% of <u>black</u> new recruits with no prior work experience as a percentage of all new recruits, adjusted using the recognition factor for gender	10%	
		3		3	Status of TOMSA levy collector	Yes	
		31106	102. T	109	TOTAL OF THE PARTY	103	

9. QUALIFYING SMALL ENTERPRISES SCORECARD

QSE Tourism Scorecard is applicable to all tourism businesses with a turnover of R2.5 million to R35 million

Measured entities are to select 4 of the 7 elements for inclusion in the Scorecard

Voting Rights:	Element	2012 Weighting	2012 Weighting	2017 Weighting	2017 Weighting	Indicators to Measure BEE Achievement	Miles	stone Target
12			Points		Points		2012	2017
Secondary Seco						Voting Rights:		
Ownership 25 25 25 25 25 25 25 25 25 25 25 25 25			12		6			30% + 1 vote
Preferential procurement 25 25 25 25 25 25 25 25 25 25 25 25 25						Economic Interest:		
Ownership 25 25 25 25 25 26 Average annual value of all Qualifying Fooderward as a percentage of levisble amount of the earling Procurement 25 25 25 25 25 25 25 25 25 25 25 25 25			13		9	• •	21%	30%
Skills State Sta						Realisation Points:		
Bonus Points:	Ownership	25		25	1	Ownership fulfilment		Yes
Preferential procurement 25 25 25 25 25 25 25 2	Canadanip	2.5			9	Net equity interest	refer to C	OGP for details
Employment 25 25 25 25 25 25 25 2						Bonus Points:		
1					2	•		10%
Management Control 25 25 25 25 25 25 25 2						Involvement in the ownership of enterprise:		
Management Control 25 25 25 Black representation at Top Management 60.1% Management Control 25 25 Bonus Points: Black women representation as top- management sequence of all managers adjusted using 40% 60% Black people as a percentage of total staff adjusted using the Gender Recognition Factor Black people as a percentage of total staff adjusted using the Gender Recognition 60% 70% Bonus Points: 2 2 Bonus Points: Bonus Points: Bonus Points: Adjusted Skills Development Spend on Learning Programmes for Black employees as a percentage of teviable amount B-BBEE procurement spend from all suppliers based on the B-BBEE procurement procurement procurement B-BBEE procurement spend from all suppliers based on the B-BBEE procurement procurement procurement spend for a suppliers based on the B-BBEE procurement procurement procurement spend for a suppliers based on the B-BBEE procurement procurement procurement spend from all suppliers based on the B-BBEE procurement procurement procurement spend form and suppliers based on the B-BBEE procurement procurement procurement spend form and suppliers based on the B-BBEE procurement procurement procurement spend from all suppliers based on the B-BBEE procurement procurement procurement spend from all suppliers based on the B-BBEE procurement procurement procurement procurement spend from all suppliers based on the B-BBEE procurement					1	Ownership Schemes, Co-operatives or		10%
Control 25 25 25 25 25 25 25 2	B. C.		25		25			50.1%
Employment equity 25 15 15 15 15 15 16 16 17 17 18 18 18 18 18 18 18 18		25		25		Bonus Points:		
Employment equity 25 10 25 10 25 10 25 10 25 10 25 10 25 10 25 10 25 26 27 28 29 20 20 20 20 20 20 20 20 20			2		2			25%
Employment equity 25 10 25 10 adjusted using the Gender Recognition 60% 70% Factor Bonus Points: 2 2 Bonus point for meeting or exceeding the EAP targets for each category above Skills development 25 25 25 25 25 25 25 25 25 25 25 25 25			15		15	percentage of all managers adjusted using	40%	60%
Skills 25 25 25 25 25 25 25 2		25	10	25	10	adjusted using the Gender Recognition	60%	70%
Skills development 25 25 25 25 25 25 25 25 25 2						Bonus Points:		
Preferential procurement 25 25 25 25 25 25 25 25 25 25 25 25 25			2		2			
Preferential procurement 25 25 25 25 25 25 25 25 25 25 25 25 25		25	25	25	25	Learning Programmes for Black employees		2%
Enterprise 25 25 25 25 25 25 25 25 25 25 25 25 25		25	25	25	25	suppliers based on the B-BBEE procurement recognition levels as a percentage of total	40%	50%
,		25	25	25	25	Average annual value of all Qualifying Contributions made by the Measured Entity	2%	of NPAT
						, •		

					 enterprise development spend on black, tourism SMMEs: 1,25 	
					- contributions made towards B-BBEE verification of tourism SMMEs: 1,25	
Socio- Economic		9.5		15	Average annual value of all Approved Socio- Economic Development Contributions made by the measured entity as a percentage of target	1% of NPAT
development and Industry Specific	25	. 6	25	2.5	% of <u>black</u> new recruits with no prior work experience as a percentage of all new recruits, adjusted using the recognition factor for gender	10%
		9.5		7.5	Status of TOMSA levy collector	Yes